Appendix A: Form 1003, Uniform Residential Loan Application

Uniform Residential Loan Application

This application is designed to be completed by the applicant(s) with the Lender's assistance. Applicants should complete this form as "Borrower" or "Co-Borrower," as applicable. Co-Borrower information must also be provided (and the appropriate box checked) when the income or assets of a person other than the Borrower (including the Borrower's spouse) will be used as a basis for loan qualification or the income or assets of the Borrower's spouse or other person who has community property rights pursuant to state law will not be used as a basis for loan qualification, but his or her liabilities must be considered because the spouse or other person has community property rights pursuant to applicable law and Borrower resides in a community property state, the security property is located in a community property state, or the Borrower is relying on other property located in a community property state as a basis for repayment of the loan.

If this is an application for joint credit, Borrower and Co-Borrower each agree that we intend to apply for joint credit (sign below):

Borrower				Co-Borrow	/er										
				I. TY	PE OF N	10RTGAG	E AND T	ERMS	S OF LO	AN					
Mortgage Applied for:	□ VA □ FHA	□US	nventional DA/Rural ousing Serv		Other (exp	lain):		A	gency Case	e Numb	er	Lend	er Case N	Number	
Amount \$		Interest Rate	%			Amortizat			Fixed Rat GPM		☐ Other (explain) ☐ ARM (type):):			
				II. PROP	ERTY II	NFORMAT	ION ANI) PUR	POSE O	F LOA	N				
Subject Property	y Address (street,	city, state & ZIP)												No. of Units
Legal Description	on of Subject Prop	erty (attach desc	ription if n	necessary)											Year Built
Purpose of Loan	n □ Purchase			Other (e	explain):				erty will be imary Resi		□ Second	dary Reside	ence		☐ Investment
Complete this li	ne if construction	or construction	-permane	nt loan.											
Year Lot Acquired	Original Cost		î	t Existing Lie	ns	(a) Present V	/alue of Lot	t		(b) C	Cost of Improveme	ents	Total	l (a + b)	
	\$		s			\$				\$			\$ 0.	.00	
Complete this li	ne if this is a refi	nance loan.													
Year Acquired	Original Cost		Amoun	t Existing Lie	ns	Purpose of	Refinance			Descri	be Improvements		□ made		to be made
	\$		s							Cost: 5	\$				
Title will be held	d in what Name(s))				•			Manner in	n which	Title will be held			□F	te will be held in: ee Simple
Sauras of Doum	Payment, Settlen	ant Charges and	I/an Cuban	dinata Einanai	na (aumlai)									easehold (show epiration date)
Source of Down	Payment, Settlen	ient Charges, and	vor Suboro	dinate Financii	ng (expiai	n)									, prianton date,
	Borrov	wer			III. I	BORROWE	R INFO	RMAT	ION			Co	-Borro	wer	
Borrower's Nan	ne (include Jr. or S	Sr. if applicable)					Co-Borro	ower's	Name (incl	ude Jr. o	or Sr. if applicable)			
Social Security	Number	Home Phone (incl. area code		OOB (mm/dd/y	уууу)	Yrs. School	Social Se	ecurity 1	Number		Home Phone (incl. area code)	DC	OB (mm/c	ld/yyyy)	Yrs. School
☐ Married	☐ Unmarried (inc	lude	Depender	nts (not listed	by Co-Bo	rower)	☐ Marri	ed I	□ Unmarri	ed (incl	ude	Depender	nts (not lis	sted by Bo	rrower)
☐ Separated	single, divorce	d, widowed)	no.		ages		☐ Separ	ated	single, di	ivorced,	widowed)	no.		age	S
Present Address	(street, city, state	, ZIP)	□ O ₁	wn 🗆 Rei	ntNo	. Yrs.	Present A	Address	(street, city	y, state,	ZIP)] Own	□ Rent _	No. Y	rs.
Mailing Address	s, if different from	Present Address					Mailing	Address	s, if differer	nt from	Present Address				
If residing at pr	esent address for	less than two yed	ars, compl	ete the followi	ing:										
Former Address	(street, city, state		□ O•	wn 🗆 Rei		. Yrs.			(street, city		ZIP)		□ Rent _	No. Y	rs.
	Borr	ower				. EMPLOY							Co-Bori		
Name & Addres	s of Employer		☐ Self	Employed	Yrs. on th		Na	ame & /	Address of	Employ	er 🗆	Self Emple	·	Yrs. on thi	
						loyed in this ork/profession							1	ine of wor	yed in this k/profession
Position/Title/T				incl. area code					Fitle/Type α		ess	Busin	ness Phor	ne (incl. ar	ea code)
			same on if	queeauth aur	loved in 1	nore than one	nosition c	omnlet	e the follow	vino.					

	Borrower			IV.	EMPLOYMEN	T INF	ORMATION (cont'o	1)		Co-Borr	ower
Name & Address of Emplo	yer	□ Self	Employed	Dates (from – to)	Name	e & Address of Employer	·	□ Self	Employed	Dates (from – to)
				Monthl	y Income						Monthly Income
Position/Title/Type of Busi	iness		Business	Phone		Posit	ion/Title/Type of Busines	s		Business	Phone
1 ostubil 1 tuo 1 ype of Busi			(incl. area			1 0510	ion ritio rype or busines			(incl. area	
Name & Address of Emplo	yer	□ Self	Employed	Dates (from – to)	Name	e & Address of Employer		□ Self	Employed	Dates (from – to)
				Monthl	y Income						Monthly Income
Position/Title/Type of Busi	iness		Business	Phone		Posit	ion/Title/Type of Busines	S		Business	Phone
			(incl. area	code)						(incl. area	ı code)
	V	. MONT	HLY INC	OME A	ND COMBINE	D HO	USING EXPENSE I		ION		
Gross Monthly Income	Borrower		Co-Borrow	er	Total		Combined Mo Housing Exp		Pres	ent	Proposed
Base Empl. Income*	s	\$			\$ 0.00		Rent		\$		
Overtime					0.00		First Mortgage (P&I)				s
Bonuses					0.00		Other Financing (P&I))			
Commissions					0.00		Hazard Insurance				
Dividends/Interest					0.00		Real Estate Taxes				
Net Rental Income					0.00		Mortgage Insurance				
Other (before completing, see the notice in "describe					0.00		Homeowner Assn. Due	es			
other income," below)							Other:				
Total	\$ 0.00	\$ (0.00		\$ 0.00		Total		\$ 0.00		\$ 0.00
Describe Other Income			1101	if th		or Co-l	separate maintenance in Borrower (C) does not cl				Monthly Amount
				V	I. ASSETS AN	D LIA	BILITIES				
This Statement and any appl can be meaningfully and fair person, this Statement and su	ly presented on a comb	bined basis	; otherwise,	separate 5	Statements and Sch	nedules			n was complete	d about a no	on-applicant spouse or othe
									Completed	i 🗀 Jointly L	☐ Not Jointly
ASSETS Description Cash deposit toward			ash or ket Value	aute	omobile loans, re	evolving necessa	g charge accounts, real ary. Indicate by (*) those	estate loans,	alimony, chi	ld support,	utstanding debts, including stock pledges, etc. Use ale of real estate owned or
purchase held by:											
List checking and savings	accounts below				LIA	BILIT	TES		hly Payment & hs Left to Pay		Unpaid Balance
Name and address of Bank,	, S&L, or Credit Union	ı		Naı	ne and address of	Compa	ny	\$ Payment/M			\$
Acct. no.	\$			Acc	et. no.						
Name and address of Bank,	, S&L, or Credit Union	1		Nai	ne and address of	Compa	ny	\$ Payment/M	onths	:	S
Acct. no.	\$			Acc	et. no.						
Name and address of Bank,	, S&L, or Credit Union	1		Nai	me and address of	Compa	ny	\$ Payment/Me	onths	!	\$

Acct. no.

Acct. no.

			VI. ASSETS AN	ND LIAB	ILITES	(cont'd)					
Name and address of Bank, S&L, or Cred	it Union		Name and addre	Name and address of Company			\$ Pa	ayment/Months		\$	
Acct. no.	s		A t								
Stocks & Bonds (Company name/	s		Acct. no. Name and addre	ess of Com	nany		\$ P	avment/Months		s	
number & description)			Ivanic and addit	cas of Com	pany		"	ayment Wontis			
			Acct. no.								
Life insurance net cash value	s		Name and addre	ess of Com	pany		\$ Pa	ayment/Months		s	
Face amount: \$											
Subtotal Liquid Assets	\$ 0.00										
Real estate owned (enter market value from schedule of real estate owned)	s										
Vested interest in retirement fund	s										
Net worth of business(es) owned	s										
(attach financial statement) Automobiles owned (make	s		Acct. no. Alimony/Child				\$				
and year)			Maintenance Pa	yments Ov	wed to:						
Other Assets (itemize)	s		Job-Related Exp	pense (chile	d care, unio	n dues, etc.)	\$				
			Total Monthly	Payments	1		\$				
Total Assets a.	\$ 0.00		Net Worth (a minus b)	•	^{\$} 0.00			Total L	iabilities b.	\$ 0.00)
Schedule of Real Estate Owned (If addit	ional properties	are owned, u	, ,				_				
Property Address (enter S if sold, PS if p	ending sale or	R	. _	An	nount	1		l	Insu	rance,	l
if rental being held for income)		Property		1	ortgages Liens	Gross Rental Inco	me	Mortgage Payments		enance, & Misc.	Net Rental Income
			s	s	Liciis	s		s	\$		s
			ļ -	-		1		· ·	+		+
			0.00	0.00		0.00		0.00	0.00		+
List any additional names under which	credit has nre	Totals	\$	\$		0.00 \$ 0.00	coun	\$	\$ 0.00		\$
Alternate Name	credit has pre	viously been		editor Nam		name(s) and ac	coun		Account Nu	nber	
VIII PET IV COP TO	NG LOTTON							. D. EVONG			
VII. DETAILS OF TRA a. Purchase price	NSACTION S		If you answer "Yes"	" to any qu	uestions a t		ECL	ARATIONS	Borrow	er	Co-Borrower
			please use continua					_	Yes N		Yes No
b. Alterations, improvements, repairs			a. Are there any out	standing ju	dgments ag	ainst you?					
c. Land (if acquired separately)			b. Have you been d		•	. ,	ırs?			_	
d. Refinance (incl. debts to be paid of	f)		c. Have you had pro or deed in lieu the]	
e. Estimated prepaid items			d. Are you a party to]	
f. Estimated closing costs			e. Have you directly loan which result]	
g. PMI, MIP, Funding Fee			in lieu of foreclos (This would include		_	e mortgage loa	ns. S	BA loans, home			
h. Discount (if Borrower will pay)			improvement loans, mortgage, financial	educationa	al loans, ma	mufactured (mo	bile)	home loans, any			
i. Total costs (add items a through h)	0	.00	details, including da if any, and reasons for	te, name, a	ınd address						

VII. DETAILS OF TRANSA	CTION		VIII. DECLA	ARATIONS				
		If you answer "Ves" to a	ny question a through I, plea	956 1156	Borrov	ver	Co-Bo	orrower
j. Subordinate financing		continuation sheet for explan		asc usc	Yes	No	Yes	No
		debt or any other loan, m	nent or in default on any Federal ortgage, financial obligation, bond	l,				
 Borrower's closing costs paid by Seller 		g. Are you obligated to pay separate maintenance?	alimony, child support, or					
Other Credits (explain)		h. Is any part of the down p	payment borrowed?					
` ` '		i. Are you a co-maker or e	ndorser on a note?					
m. Loan amount (exclude PMI, MIP, Funding Fee financed)					_			
n. PMI, MIP, Funding Fee financed		j. Are you a U.S. citizen? k. Are you a permanent resi	dent alien?		H	H	님	H
o. Loan amount (add m & n)	0.00	l. Do you intend to occup residence?	y the property as your primary	İ				
p. Cash from/to Borrower		If "Yes," complete quest	ion m below. hip interest in a property in the last	t •	_	_	_	_
(subtract j, k, l & o from i)		three years? (1) What type of property	did you own—principal residence	I				
		(2) How did you hold titl	or investment property (IP)? e to the home—by yourself (S), or jointly with another person (O)?			_		
		IX. ACKNOWLEDGEMI	<i>y y 1</i> (<i>y</i>					
rely on the information contained in the appl should change prior to closing of the Loan; remedies that it may have relating to such de account may be transferred with such notice express or implied, to me regarding the prop those terms are defined in applicable federal effective, enforceable and valid as if a paper. Acknowledgement. Each of the undersigned obtain any information or data relating to the	(8) in the event that m linquency, report my na as may be required by erty or the condition or and/or state laws (excl version of this application hereby acknowledges the	by payments on the Loan become ame and account information to on y law; (10) neither Lender nor its r value of the property; and (11) r uding audio and video recordings on were delivered containing my or that any owner of the Loan, its serv	delinquent, the Lender, its service ne or more consumer reporting age agents, brokers, insurers, servicer ny transmission of this application), or my facsimile transmission of original written signature.	ers, successors of encies; (9) owners, successors of as an "electron this application verify or reverif	or assigns ership of th r assigns h nic record" containing	may, in added to a Loan and/las made an containing g a facsimile trmation con	dition to any or administra y representati my "electron e of my signa tained in this	other rights and tion of the Loan ion or warranty, ic signature," as ture, shall be as
Borrower's Signature		Date	Co-Borrower's Signature				Date	
X	V INFOR	DMATION FOR COVERNA	X UNIT MONITORING BUR	DOSES				
The following information is requested by the	e Federal Government	for certain types of loans related		the lender's com				
and home mortgage disclosure laws. You a information, or on whether you choose to fi ethnicity, race, or sex, under Federal regulat wish to furnish the information, please check state law for the particular type of loan applie	nrnish it. If you furnish ons, this lender is requ to the box below. (Lender	the information, please provide ired to note the information on the	both ethnicity and race. For race, e basis of visual observation and s	you may check surname if you l	more that	n one design this applica	nation. If you ation in person	ı do not furnish n. If you do not
	rnish this information			do not wish to fi				
Ethnicity: Hispanic or Latino Race: American Indian or		ock or African American	Race: Hispanic or La		ot Hispanic Asian		or African Am	nerican
Alaska Native Native Hawaiian or Other Pacific Islander	White	ek of Affical Afficient	Alaska Native Native Hawaiii Other Pacific Is	an or	White	Black (Allican An	ierican
Sex: Female Male			Sex: Female	Male				
To be Completed by Loan Originator: This information was provided: In a face-to-face interview In a telephone interview By the applicant and submitted by fax By the applicant and submitted via e-reference.								
Loan Originator's Signature				Date				
Loan Originator's Name (print or type)		Loan Originator Identifier		Date Loan Origina	tor's Pho	ne Numbe	r (including	area code)
Loan Origination Company's Name		Loan Origination Company Ic	lentifier	Loan Origina	tion Com	pany's Ad	dress	

	CONTINUATION SHEET/RESIDENTIAL LOAN APPLICATION								
Use this continuation sheet if you need more space to complete the Residential Loan Application. Mark B f or Borrower or C for Co-Borrower.	Borrower:	Agency Case Number:							
	Co-Borrower:	Lender Case Number:							

1/We fully understand that it is a Federal crime punishable by fine or imprisonment, or both, to knowingly make any false statements concerning any of the above facts as applicable under the provisions

of Title 18, United States Code, Section 1001, et seq.

Borrower's Signature

X Co-Borrower's Signature Date

Uniform Residential Loan Application

The most important form in the mortgage lending business is the Uniform Residential Loan Application, which is Freddie Mac Form 65 and Fannie Mae Form 1003. It is commonly referred to as a "1003," and is pronounced ten-oh-three. This same form can be used to apply for (among others):

- A mortgage for the purchase of an existing property;
- The refinancing of an existing mortgage;
- Construction-permanent loans;
- Conventional loans:
- FHA, VA and USDA/Rural (RHS) loans;
- Fixed rate mortgages;
- Loans of various maturities;
- Adjustable rate mortgages; and
- · Graduated Payment Mortgages.

Form 1003 will form the basis for the lender's approval process, and will ask for the key information that the lender will need in order to determine whether or not to approve the loan. It contains ten primary sections:

- Section I: Type of Mortgage and Terms of Loan;
- Section II: Property Information and Purpose of Loan;
- Section III: Borrower Information;
- Section IV: Employment Information;
- Section V: Monthly Income and Combined Housing Expense Information;
- Section VI: Assets and Liabilities;
- Section VII: Details of Transaction;
- Section VIII: Declarations;
- Section IX: Acknowledgment and Agreement;
- Section X: Information for Government Monitoring Purposes.

Filling Out the 1003 Form

When first exposed to the Uniform Residential Loan Application, it may seem to be a very complex and intimidating form. Most mortgage loan originators will have access to a computer with software that will guide him or her in the completion of the form. What follows is an introductory explanation of how to complete the 1003 Form. It is not intended to cover all the various possible combinations of circumstances that a MLO could encounter during the course of a career. The discussion will focus on the most typical type of application, where it is either a single applicant or a married couple whose financial dealings are primarily done in joint accounts.

It would probably be helpful to take a look at a blank copy of the 1003 Form, which can be downloaded at https://www.efanniemae.com/sf/formsdocs/forms/pdf/sellingtrans/1003rev.pdf. It would be helpful to print out that form and refer to it as you review the following instructions.

Keep in mind that the lender will reprint the complete application and have it re-signed as part of the settlement process when the transaction is completed. That final application will reflect any changes or new information that arose after the initial application was completed.

Introductory Paragraph

The 1003 Form opens with this paragraph:

Uniform Residential Loan Application

this form as "Borrower" or "Co- appropriate box checked) when [spouse) will be used as a basis for who has community property or qualification, but his or her liabilities or similar rights and the Borrower	completed by the applicant(s) with the Lender's assistance. Applicants should complete Borrower," as applicable. Co-Borrower information must also be provided (and the line) the income or assets of a person other than the Borrower (including the Borrower's r loan qualification or the income or assets of the Borrower's spouse or other person similar rights pursuant to applicable state law will not be used as a basis for loan must be considered because the spouse or other person who has community property resides in a community property state, the security property is located in a community relying on other property located in a community property state as a basis for repayment
If this is an application for joint cr below):	edit, Borrower and Co-Borrower each agree that we intend to apply for joint credit (sign
Borrower	Co-Borrower

In this paragraph, the applicant is asked to check a box if either of these statements applies:

- the income or assets of a person other than the Borrower (including the Borrower's spouse) will be used as a basis for loan qualification; or
- the income or assets of the Borrower's spouse or other person who has community property or similar rights pursuant to applicable state law will not be used as a basis for loan qualification, but his or her liabilities must be considered because the spouse or other person who has community property or similar rights and the Borrower resides in a community property state, the security property is located in a community property state, or the Borrower is relying on other property located in a community property state as a basis for repayment of the loan.

The statement that follows is where two applicants can indicate that they want to apply for the loan jointly by both applicants sign below the statement. If you have two unmarried adults whose assets and liabilities are not sufficiently joined so that they can meaningfully be combined into one application, it is better for privacy purposes to have them each complete separate applications.

Section I: Type of Mortgage and Terms of Loan

Section I asks for the following information:

	I. TYPE OF MORTGAGE AND	TERMS OF LOAN	
Mortgage Applied for:	□ VA□ USDA/Rural Housing Service□ FHA□ Conventional□ Other (explain):	Agency Case Number	Lender Case Number

Amount	Interest Rate	No. of Months	Amortization	☐ Fixed Rate	☐ Other (explain):
\$	%		Type:	☐ GPM	☐ ARM (type):

- The first section of this field asks for which type of loan the applicant is applying. Sometimes the MLO will not determine this information until later in the interview, when the income and expense information clarifies what type of loan will best fit the borrower's circumstances. As for the type of loan labeled "Other," that could be used for subprime mortgages, interest-only loans, stated income mortgages, and products with unusual features like payment options or negative amortization.
- The Agency Case Number is used for VA, FHA and RHS loans and is completed later when that number is assigned. For conventional loans, the field will be left blank.
- The Lender Case Number will be filled in when the number is assigned.
- The Loan Amount should be rounded to the nearest \$50.
- In the initial interview, the interest rate is usually the lender's market rate at the time of the application, unless the borrower is immediately locking the interest rate.
- In the box labeled "No. of Months" you would enter the number of monthly payments. It would be the number of years for the loan times 12, so 360 months for a 30 year loan, 180 months for a 15 year loan, etc.
- The Amortization Type box asks for the type of amortization. The "Other" box can be used for interest-only loans, for instance.

Section II: Property Information and Purpose of Loan

Section II asks for the following information:

	II	I. PROPERTY INFO	PRMA	TION AND PUR	POSI	E OF LOAN					
Subject Pro	operty Address (s	street, city, state & Z	IP)					No. of Units			
Legal Desc	cription of Subject	t Property (attach de	escrip	tion if necessary)	١			Year Built			
Purpose of Loan ☐ Purchase ☐ Refinance ☐ Construction ☐ Construction-Permanent ☐ Other (explain): ☐ Primary Residence ☐ Secondary Residence											
						☐ Inve	stment				
Complete t	his line if constru	ction or construction	n-peri	manent loan.	_						
Year Lot Acquired	Original Cost	Amount Existing Liens	(a) F Lot	Present Value of (b) Cost of Improvemen			Total (a + b)			
	\$	\$	\$		\$		\$				
Complete t	his line if this is a	refinance loan.									
Year Acquired	Original Cost	Amount Existing Liens		ose of nance		scribe 🗆 r provements	made 🗆	to be made			
	\$	\$									
Title will be	held in what Nar	me(s)		Manner in whic	h Tit	le will be held	☐ Fee	will be held in: Simple sehold xpiration date)			

Source of Down Payment, Settlement Charges, and/or Subordinate Financing (explain)

Street Address: This is the address of the subject property, which is the property being purchased, constructed or refinanced.

No. of Units: For a single family residence, this would be 1.

Legal Description: This can often be obtained from the listing contract or the deed to the property.

Year Built: This is the year the property was first built, not subsequent remodelings.

Construction Loans: The boxes beneath this line are only filled in for construction loans. A construction-permanent loan is a loan that will cover the construction costs, but will also serve as the permanent financing.

Refinance Loans: The boxes below this line are only completed for refinance loans.

Title will be held in what Name(s): This shows who will own the property.

Manner in which Title will be held: In the case of co-ownership, this could be in the forms listed below. MLOs should be careful not to give legal advice, as there can be significant tax differences depending upon how title is held.

- **Joint Tenancy** Two or more people hold title "with right of survivorship." Each have equal ownership and upon the death of one joint tenant, title automatically passes to the surviving joint tenant(s). Title cannot be willed because of this automatic right of survivorship.
- **Tenancy in Common** Two or more owners, not necessarily having equal ownership interest. Title can be willed to the other tenant in common or to anyone else. This interest can be sold separately from the other tenant in common.
- **Tenancy by the Entireties** Some states allow this form of title for married couples. Title would pass to the surviving spouse upon the death of the first spouse.

Estate will be held in: This is almost always Fee Simple, which is the typical way people own property in the continental U.S. Leased land is found most often in Hawaii.

Source of Down Payment, Settlement Charges, and/or Subordinate Financing: If the down payment and closing costs are paid from the borrower's own funds, they will need to be able to document this with bank statements. If they are a gift from a relative or other source, that must be disclosed. If they are being borrowed from someone else (subordinate financing), that must be disclosed. It might also be paid by the lender in return for a yield spread premium.

Section III: Borrower Information

Section III asks for the following self-explanatory information:

Во	rrower	III. BO	RROWER	R INFORMATION Co-Borrower						
Borrower's Nam	IE (include Jr. or Sr.	if applicable)		Co-Borrower's Name (include Jr. or Sr. if applicable)						
Social Security Number	Home Phone (incl. Area code)	DOB Yrs. Schoo		Social Security Number	DOB (mm/dd/yyyy)	Yrs. School				
☐ Married ☐ Unmarried (include single, divo	Separated	Dependents (not listed by Cono. age	,	☐ Married ☐ Separated ☐ Dependents (not listed by Borrowe no. ages						
Present Address (street, city, state, Z		□ Rent	No. Yrs.	Present Address						
Mailing Address	, if different fron	n Present Add	Iress	Mailing Address,	if different from F	Present Addr	ess			
If residing at pre	esent address fo	r less than tw	o years, co	emplete the following	ng:					
Former Address (street, city, state, Z		☐ Rent	No. Yrs.	Former Address (street, city, state, ZIF		□ Rent _	_No. Yrs.			

Section IV: Employment Information

Section IV asks for the following self explanatory information. For cases where the borrower (or coborrower) have worked less than two years in their current position, or if they work more than one job, the three lines below the header are repeated on the following page so that information about the previous or other employers can be entered as well.

Borro	wer	IV. EMPLOYMEN	T INFORMATION	Co-Borrower		
Name & Address of Employer	☐ Self Employed	Yrs. on this job	Name & Address of Employer	☐ Self Employed	Yrs. on this job	
		Yrs. employed in this line of work/profession			Yrs. employed in this line of work/profession	
Position/Title/Type	of Business	Business Phone (incl. area code)	Position/Title/Type	e of Business	Business Phone (incl. area code)	

Section V: Monthly Income and Combined Housing Expense Information

Section V asks for the following information:

'	V. MONTHLY	INCOME AND	COMBINED H	OUSING EXPENSE	INFORMATIO	ON
Gross Monthly Income	Borrower	Co- Borrower	Total	Combined Monthly Housing Expense	Present	Proposed
Base Empl. Income*	\$	\$	\$	Rent	\$	
Overtime				First Mortgage (P&I)		\$
Bonuses				Other Financing (P&I)		
Commissions				Hazard Insurance		
Dividends/ Interest				Real Estate Taxes		
Net Rental Income				Mortgage Insurance		
Other (before completing, see the notice in "describe other income," below)				Homeowner Assn. Dues		
Total	¢.	¢.	Φ.	Other:	¢	¢
Total	\$	\$	\$	Total	\$	\$

^{*} Self Employed Borrower(s) may be required to provide additional documentation such as tax returns and financial statements.

Describe Other Income

Notice: Alimony, child support, or separate maintenance income need not be revealed if the Borrower (B) or Co-Borrower (C) does not choose to have it considered for repaying this loan.

B/C	Monthly Amount
,	\$

The first part of this section, directly under the header, is divided into two sides. Income information is entered on the left side and housing expense information is entered on the right side.

Income Information

The **Base Employee Income** is the average income for the month. If the employee is paid on other than a monthly basis, the monthly income can be computed as follows:

- Weekly paycheck: Gross pay x 52 ÷ 12 = monthly pay;
- **Bi-weekly paycheck**: Gross pay x 26 ÷ 12 = monthly pay;
- Semi-monthly paycheck: Gross pay x 2 = monthly pay;

Applicants should take special care to document **overtime** income. If overtime is paid on a regular basis, the same formulas shown above can be used to compute the monthly figure. If overtime is paid on a irregular or seasonal basis, the applicant can look at the overtime earnings for the past 12

months and divide that total by 12. If overtime is expected to continue, it could be helpful to get a letter from the applicant's employer stating that the level of overtime is likely to continue

Bonuses would only be likely to be considered by the lender if the applicant can show a history of receiving bonuses in the past and there is reason to believe that they are likely to continue.

Commissions would only be likely to be considered by the lender if the applicant can show a history of receiving commissions in the past and there is reason to believe that they are likely to continue. The applicant may have to provide copies of his or her tax return and the commissions will be offset by the work-related expenses shown on Schedule 2106, if any.

Dividends/Interest would be considered if the applicant has consistently received them in the past. This is usually done by totaling this income from the last two years of tax returns and dividing that total by 2.

Net rental income is usually gathered from the applicant's tax return and dividing the total by 12 (or the number of months the property was owned that year). The property generating this net income would have to be shown in Section VI.

Other Income would typically include Social Security or other retirement income. It can also include disability income payments and other items. Lenders generally require evidence that this other income would continue for at least three years in order to use that income for qualifying purposes. There are additional lines at the bottom of this section to report additional items of "other income." Be sure to read the note regarding receipt of alimony, child support and separate maintenance payments, since applicants are not required to report that income if they do not intend to use it for qualification purposes.

Expense Information

This section is set up for the most common occurrence, where one or more applicants are moving out of their current residence and will be living in the property that is the subject of the loan application. The applicant(s) must list the information for their current residence and also the information for the property they are intending to finance.

- Either the rent or the mortgage payment(s) of the current residence would be entered.
- The **Hazard Insurance** would be the annual homeowners insurance premium divided by 12.
- The **real estate taxes** would be the annual property taxes divided by 12.
- The section labeled **other** might include such items as renter's insurance.

The other items in this section are self explanatory.

Section VI: Assets and Liabilities

Section VI ask for the following information:

VI. ASSETS AND LIABILITIES

This Statement and any applicable supporting schedules may be completed jointly by both married and unmarried Co-Borrowers if their assets and liabilities are sufficiently joined so that the Statement can be meaningfully and fairly presented on a combined basis; otherwise, separate Statements and Schedules are required. If the Co-Borrower section was completed about a non-applicant spouse or other person, this Statement and supporting schedules must be completed about that spouse or other person also.

			Completed Jointly	y Not Jointly Not Jointly
ASSETS Description	Cash or Market Value	Liabilities and Pledged Asse and account number for all o loans, revolving charge acco support, stock pledges, etc. Indicate by (*) those liabilitie real estate owned or upon ref	utstanding debts, inclubunts, real estate loans Use continuation she s, which will be satisfi inancing of the subject	iding automobile s, alimony, child et, if necessary. ied upon sale of
Cash deposit toward purchase held by:	\$	LIABILITIES	Monthly Payment & Months Left to Pay	Unpaid Balance
List checking and savings a	ccounts below	Name and address of Company	\$ Payment/Months	\$
Name and address of Bank, S&L, or Credit Union				
		Acct. no.		
Acct. no.	\$	Name and address of Company	\$ Payment/Months	\$

It continues on the following page:

	VI. ASS	SETS AND LIABIL	.ITIES (con	ťd)	
Name and address of Bank, S&L, or Credit Union		Acct. no.	, and the second		
Acct. no.	\$	Name and addre	ess of	\$ Payment/Months	\$
Name and address of Bank Union	, S&L, or Credit				
		Acct. no.			
Acct. no.	\$	Name and addre	ess of	\$ Payment/Months	\$
Name and address of Bank Union	, S&L, or Credit				
		Acct. no.			
Acct. no.	\$	Name and addre	ess of	\$ Payment/Months	\$
Stocks & Bonds (Company name/number & description)	\$				
		Acct. no.			
Life insurance net cash value	\$	Name and address of Company		\$ Payment/Months	\$
Face amount: \$					
Subtotal Liquid Assets	\$	Acct. no.			
Real estate owned (enter market value from schedule of real estate owned)	\$	Alimony/Child Support/Separate Maintenance Payments Owed to:		\$	\$
Vested interest in retirement fund	\$				
Net worth of business(es) owned (attach financial statement)	\$	Job-Related Exp (child care, union due		\$	
Automobiles owned (make and year)	\$				
Other Assets (itemize)	\$				
		Total Monthly Pa	ayments	\$	
Total Assets a.	\$	Net Worth (a minus b)	\$	Total Liabilities b.	\$

Schedule of Real Estate Owned (If additional properties are owned, use continuation sheet.)

Property Address (enter S if sold, PS pending sale or R rental being held f income)	S if if	Type of Property	Present Market Value	Amount of Mortgages & Liens	Gross Rental Income	Mortgage Payments	Insurance, Maintenance, Taxes & Misc.	Net Rental Income
			\$	\$	\$	\$	\$	\$
	То	tals	\$	\$	\$	\$	\$	\$

List any additional names under which credit has previously been received and indicate appropriate creditor name(s) and account number(s):

Alternate Name	Creditor Name	Account Number	
			_

As one can imagine, this portion of the form is one of the most time consuming and important sections of the form. It is important that it be filled out completely and accurately. Fortunately, many software programs will allow the mortgage loan originator to pull much of this information, particularly regarding the liabilities, directly from the applicant's credit report.

Most of the items listed in this section are fairly self-explanatory. Several items merit additional discussion, however:

- It has been mentioned previously that borrowers are not required to include alimony, child support or separate maintenance payments received as part of their income, if they wish to preserve their privacy. Note, however, that when the applicant is *paying* the alimony, child support or separate maintenance payments, it is not optional to report those payments.
- In company retirement plans, the employee often puts up deposits towards the plan, and the employer often does as well. The term *vested* refers to that portion of the account that the employee would keep even if his or her employment was terminated. The employee's contribution would immediately be vested, but the employer's contributions usually vest according to a schedule based on how long the person worked for that employer.
- In the "Other Assets" section, the borrower is not expected to list every conceivable asset, such as furniture and the like. It is intended for situations such as where an applicant has coin collections or other significant assets, particularly if the applicant plans to sell some or all of them to obtain the down payment.

Sections VII and VIII

Section VII (Details of Transaction) and Section VIII (Declarations) appear side by side, and are split across two pages. The first portion appears as follows:

	VII. DETAILS OF TRANS	ACTION	VIII. DECLARATIONS					
a.	Purchase price	\$	thr	you answer "Yes" to any questions a cough i, please use continuation sheet explanation.	Borro	wer	Co Borro	
b.	Alterations, improvements, repairs				Yes	No	Yes	No
C.	Land (if acquired separately)		a.	Are there any outstanding judgments against you?				
d.	Refinance (incl. debts to be paid off)		b.	Have you been declared bankrupt within the past 7 years?				
e.	Estimated prepaid items		C.	Have you had property foreclosed upon or given title or deed in lieu thereof in the last 7 years?				
f.	Estimated closing costs		d.	Are you a party to a lawsuit?				
g.	PMI, MIP, Funding Fee		e.	Have you directly or indirectly been obligated on any loan of which resulted in foreclosure, transfer of title in lieu of foreclosure, or judgment?				
				(This would include such loans as home mortgage loans, SBA loans, home improvement loans, educational loans, manufactured (mobile) home loans, any mortgage, financial obligation, bond, or loan guarantee. If "Yes," provide details, including date, name, and address of Lender, FHA or VA case number, if any, and reasons for the action.)				
h.	Discount (if Borrower will pay)		f.	Are you presently delinquent or in default on any Federal debt or any other loan, mortgage, financial obligation, bond, or loan guarantee?				
				If "Yes," give details as described in the preceding question.				
i.	Total costs (add items a through h)		g.	Are you obligated to pay alimony, child support, or separate maintenance?				
j.	Subordinate financing		h.	Is any part of the down payment borrowed?				

The second portion continues as follows:

VII	DETAILS OF TRANSACT	ION (cont'd)		VIII. DECLARATIONS (c	ont'd)		
k.	Borrower's closing costs paid by Seller		i.	Are you a co-maker or endorser on a note?			
I.	Other Credits (explain)						
			j.	Are you a U.S. citizen?			
			k.	Are you a permanent resident alien?			
m.	Loan amount (exclude PMI, MIP, Funding Fee		I.	Do you intend to occupy the property as your primary residence?			
	financed)			If "Yes," complete question m below.			
n.	PMI, MIP, Funding Fee financed		m. in	Have you had an ownership interest a property in the last three years?			
0.	Loan amount (add m & n)			(1) What type of property did you own–principal residence (PR), second home (SH), or investment property (IP)?		 	
p.	Cash from/to Borrower (subtract j, k, I & o from i)			(2) How did you hold title to the home— by yourself (S), jointly with your spouse or jointly with another person (O)?		 	

Several points should be understood about Section VII (Details of Transaction)

- Lines 'a,' 'b' and 'c' apply to purchase transactions, while line 'd' applies to a refinance loan.
- In a purchase transaction only line 'a' (the purchase price) will be entered during the initial interview. The lender will complete that section later, based on the information it calculates and from the information in the copy of the purchase agreement that the borrower must provide to the lender. (Software programs will supplement this as well.)
- In a refinance transaction, the loan amount should include the balance required to payoff the
 previous loan, plus any closing costs which are to be financed, plus any amount needed to
 cover construction costs, if any.
- Line 'h' (discount) refers to any discount points the applicant pays to get a lower interest rate.
- Line 'j' (subordinate financing) refers to any situation where the borrower is financing the property with a first and second mortgage, such as an 80-20 loan, where the first mortgage is for 80% of the value and the second mortgage is for the remaining 20% of the value. Another structure would be an 80-10-10 situation, where the first mortgage is for 80% of the value, the second mortgage is for 10% of the value, and there is a down payment of 10% to cover the remainder.

Some points should also be understood about Section VIII (Declarations):

- The applicants are asked if they are U.S. citizens. A person does not need to be a U.S. citizen
 to obtain a mortgage loan, but must have a Social Security Number.
- The question regarding resident alien status is done so that lenders can have more assurance that the borrower will not abandon the home and leave the country.
- The applicants are asked if the home will be a primary residence because lenders find that borrowers are less likely to default on a loan against a primary residence. Also, lenders often

have special programs for first-time buyers. There are sometimes government programs that will assist first-time buyers as well.

Section IX: Acknowledgement And Agreement

Section IX appears as follows:

IX. ACKNOWLEDGMENT AND AGREEMENT

Each of the undersigned specifically represents to Lender and to Lender's actual or potential agents, brokers, processors, attorneys, insurers, servicers, successors and assigns and agrees and acknowledges that: (1) the information provided in this application is true and correct as of the date set forth opposite my signature and that any intentional or negligent misrepresentation of this information contained in this application may result in civil liability, including monetary damages, to any person who may suffer any loss due to reliance upon any misrepresentation that I have made on this application, and/or in criminal penalties including, but not limited to, fine or imprisonment or both under the provisions of Title 18, United States Code, Sec. 1001, et seq.; (2) the loan requested pursuant to this application (the "Loan") will be secured by a mortgage or deed of trust on the property described in this application; (3) the property will not be used for any illegal or prohibited purpose or use; (4) all statements made in this application are made for the purpose of obtaining a residential mortgage loan; (5) the property will be occupied as indicated in this application; (6) the Lender, its servicers, successors or assigns may retain the original and/or an electronic record of this application, whether or not the Loan is approved; (7) the Lender and its agents, brokers, insurers, servicers, successors, and assigns may continuously rely on the information contained in the application, and I am obligated to amend and/or supplement the information provided in this application if any of the material facts that I have represented should change prior to closing of the Loan; (8) in the event that my payments on the Loan become delinquent, the Lender, its servicers, successors or assigns may, in addition to any other rights and remedies that it may have relating to such delinquency, report my name and account information to one or more consumer reporting agencies; (9) ownership of the Loan and/or administration of the Loan account may be transferred with such notice as may be required by law; (10) neither Lender nor its agents, brokers, insurers, servicers, successors or assigns has made any representation or warranty, express or implied, to me regarding the property or the condition or value of the property; and (11) my transmission of this application as an "electronic record" containing my "electronic signature," as those terms are defined in applicable federal and/or state laws (excluding audio and video recordings), or my facsimile transmission of this application containing a facsimile of my signature, shall be as effective, enforceable and valid as if a paper version of this application were delivered containing my original written signature.

<u>Acknowledgement</u>. Each of the undersigned hereby acknowledges that any owner of the Loan, its servicers, successors and assigns, may verify or reverify any information contained in this application or obtain any information or data relating to the Loan, for any legitimate business purpose through any source, including a source named in this application or a consumer reporting agency.

Borrower's Signature	Date	Co-Borrower's Signature	Date
X		X	

This is the primary signature section of the application. The applicants should read it carefully, as it obligates the applicants to the following statements:

- 1. The statements by the applicant are true and correct and if any of them are intentionally or negligently false, there can be civil and criminal penalties;
- 2. The loan will be secured by a trust deed or mortgage (which will make the property collateral for the loan);
- 3. The property will not be used for any illegal or prohibited purpose. (Violation of this provision could cause the lender to require the loan be repaid in full upon demand.)
- 4. All statements made by the borrower are for the purposes of obtaining a residential loan;
- 5. The property will be occupied as stated in this application. (If the applicant indicates that the house will be a primary residence, when in fact it is intended as a rental property, that would constitute fraud.)
- 6. The lender can keep printed and/or electronic copies of the application whether or not the loan is approved:

- 7. If there are significant changes to the information in the application which occur prior to the closing of the loan, the applicant is obligated to inform the lender;
- 8. The lender is given permission to report any delinquencies or default on the loan to credit reporting agencies;
- 9. The loan and its servicing can be sold by the lender;
- 10. Neither the lender nor any of its agents or employees have made any warranty to the applicant regarding the condition of the property; and
- 11. Electronic and fax transmissions of the application (and electronic signatures as provided by law) are permissible and binding.

Section X: Information For Government Monitoring Purposes

The final section of the application appears as follows:

X. INFORMATION FOR GOVERNMENT MONITORING PURPOSES

The following information is requested by the Federal Government for certain types of loans related to a dwelling in order to monitor the lender's compliance with equal credit opportunity, fair housing and home mortgage disclosure laws. You are not required to furnish this information, but are encouraged to do so. The law provides that a lender may not discriminate either on the basis of this information, or on whether you choose to furnish it. If you furnish the information, please provide both ethnicity and race. For race, you may check more than one designation. If you do not furnish ethnicity, race, or sex, under Federal regulations, this lender is required to note the information on the basis of visual observation and surname if you have made this application in person. If you do not wish to furnish the information, please check the box below. (Lender must review the above material to assure that the disclosures satisfy all requirements to which the lender is subject under applicable state law for the particular type of loan applied for.)

BORROWER	CO-BORROWER				
☐ I do not wish to furnish this information	☐ I do not wish to furnish this information				
Ethnicity: ☐ Hispanic or Latino	Ethnicity: ☐ Hispanic or Latino				
☐ Not Hispanic or Latino	☐ Not Hispanic or Latino				
Race: American Indian or Alaska Nativ	re Race: ☐ American Indian or Alaska Native				
☐ Asian	☐ Asian				
☐ Black or African American	☐ Black or African American				
□ Native Hawaiian or Other Pacific					
Islander	Islander				
☐ White	□ White				
Sex:	Sex: ☐ Female ☐ Male				
To be Completed by Mortgage L	oan Originator.				
This information was provided: ☐ In a face-to-face interview ☐ In a telephone interview ☐ By the applicant and submitted by fax or mail ☐ By the applicant and submitted via e-mail or the Internet					
MLO's Signature	Date				
Mortgage Loan Originator's MLO Ider Name (print or type)	ntifier Mortgage Loan Originator's Phone Number (including area code)				
Mortgage Loan Origination Mortgage Company	e Loan Origination MLO Company's Address y Identifier				

It is significant to note that the applicants are not required to answer the questions about ethnicity, race or gender. However, as will be discussed elsewhere in this course, the Home Mortgage Disclosure Act requires lenders to report summary information about their approval rates by these different categories. If the applicants will not answer the question, the mortgage loan originator will answer them based on visual inspection.